Adult Social Care Commissioning Strategy 2023+
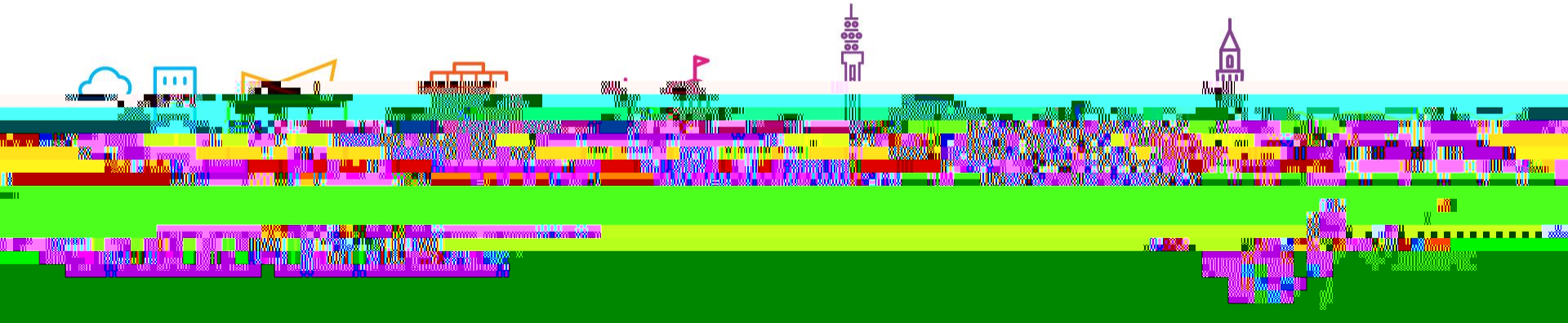
Market Engagement Event 16th December 2022

Commissioning Strategy 2017 Achievements

ƒ 75% of citizens supported by either Gold or Silver providers

ƒ Worked with over 25 Inadequate providers to improve/decommission safely.

ƒ Over £40m investment in annual fee increases, incl. increasing 85% of care home packages at the start of the new contracts.

ƒ Guide Price and open book fee for younger adult placements.

ƒ Completed 3 cost of care exercises.

ƒ Improved relationships between providers and commissioners.

ƒ Named commissioner for every care provider.

Summary of Commissioning Strategy 2023+ Changes

ƒ Light-touch refresh of 2017 Commissioning Strategy

ƒ Scope:

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    ‡ Care Homes (with and without nursing) for under 18   p V

    ‡ 6 X S S R U W H G / L Y L Q J   R Y H U   p V

    ‡ + R P H 6 X S S R U W 6 H Q V R U \ / R V V   R Y H U   p V

ƒ All context updated to reflect changes in policies/strategies

ƒ All references to general Home Support, Home Support Approve Premises and Quick Discharge Service removed - not due until 2024

ƒ Quality information   removed some detail, new Integrated Quality Assurance Framework with our NHS colleagues, enhanced support offer

ƒ Pricing

Benefits of Applying for 2023 Contract

ƒ Will ensure you can bid for new work from the Council

ƒ Will ensure you can maintain existing packages of care from the Council

ƒ Will ensure priority access to Council referrals

ƒ Allow you to access inflationary fee increases from date of contract award

ƒ Provides contractual framework to support relationship

ƒ Gives you access to a dedicated Commissioner

ƒ Gives access to a package of support to maintain/improve quality

Fees

ƒ

ƒ On track to confirm 23/24 fees in early January

ƒ Contracts will set out proposed fees, however these may be subject to change

ƒ Any changes will be communicated as part of the Clarification Process during the tender

ƒ New fees/inflationary increases will only apply to providers under the new contract (for CH/SL/HS Sensory Loss)

ƒ New fees to apply from 3 April 2023 for newly contracted providers or from the date of contract award if later

Indicative Timelines

Timeline	Activity
13 December 2022	Cabinet Meeting decision approved subject to Call-In
21 December 2022	Commencement of tender
20 January 2023	End of Clarification Period
31 January 2023 (Noon)	Tender closes (Noon)
30 January t 24 February 2023	Tender Evaluation
22 Feb - 13 March 2023	Delegated authority reporting
14 March 2023	

Soft Launch and Preparation

ƒ Work on stability of CareMatch Portal completed

ƒ Work on changes to CareMatch Portal completed

ƒ Based on provider feedback and learning from last time

ƒ 21st Dec to give time over Xmas/Festive Period
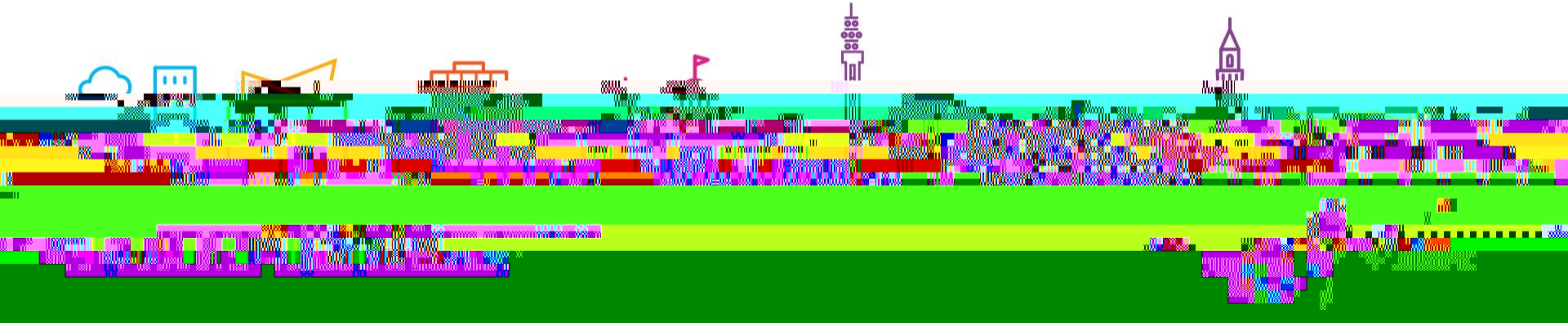
ƒ Limited resources during 28th   30th Dec

Communication During the Tender

ƒ Regulated Procurement under the Public Contracts Regulations 2015 (PCR 2015) and the Public Procurement (Amendments, Repeals and Revocations) Regulations 2016

ƒ

Adult Social Care Commissioning Strategy 2023+

How to apply for a 2023 Care Home or Supported Living contract

Before you start

ƒ Decide which of your users will apply for the new contract(s)   see next slide on User Accounts

ƒ Download a copy of the CareMatch Portal User Guide

User Guide for providers using Care Match Portal | Birmingham City Council

User Accounts

ƒ Each User can apply for contracts for all providers they can see on their dashboard

ƒ Where more than one User has access to a provider, each can start a contract application   there is a risk of multiple applications

ƒ You can add a new User by following the steps in Section 8.7 of the User Guide. Please note that you can only use an email address once for a User account.

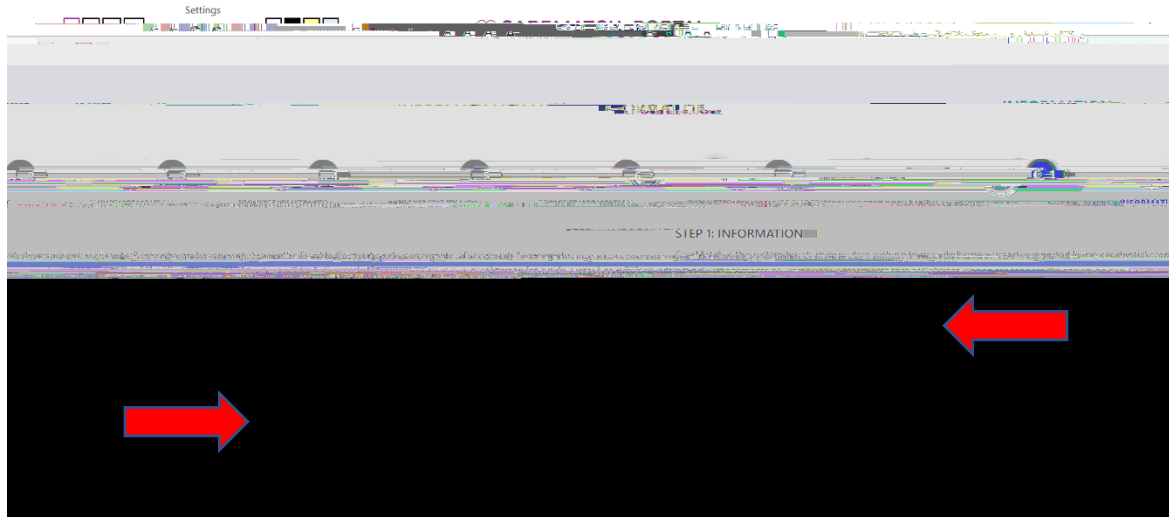ƒ We recommend that each Owner has at least two Users

Contract information

Contract information

menu of contract information documents

If you have never started a contract application with your CQC Provider ID

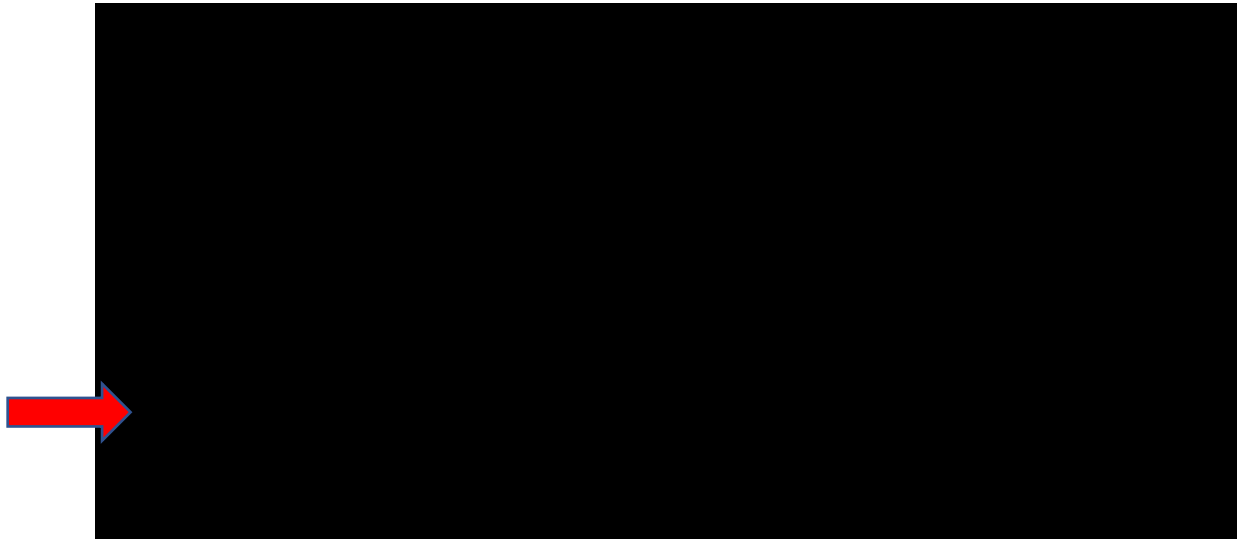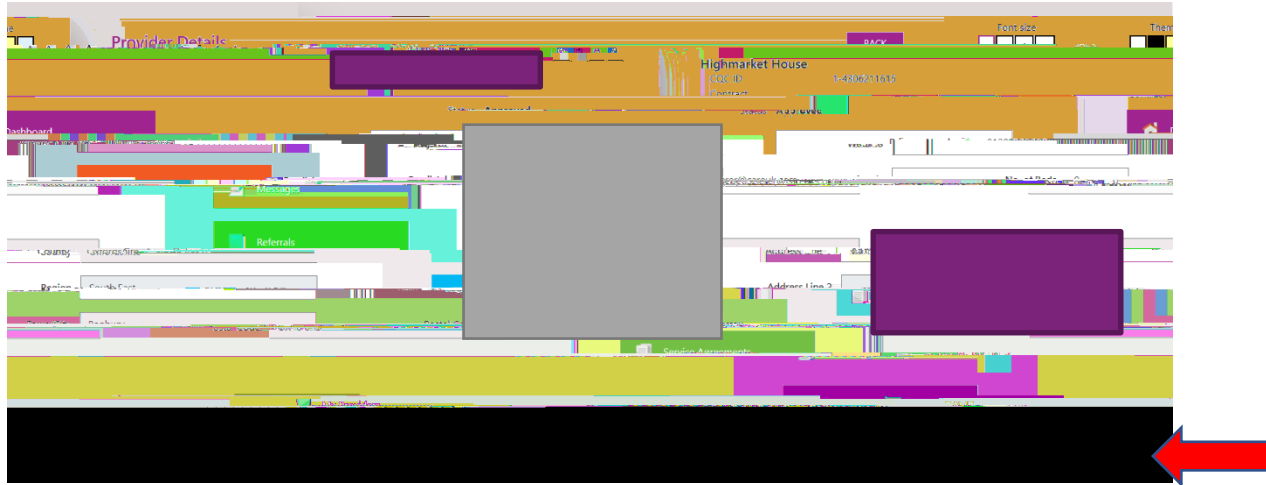Do not do this if you have previously used the CQC Provider ID in CareMatch Portal

To apply for a new 2023 contract to replace an existing 2018 contract

Log in to your CareMatch Portal account to reach your dashboard and go to your
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To apply for a new 2023 contract to replace an existing 2018 contract

the User Guide Section 8.3

To add a new Provider (CQC Location) and apply for a contract

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Then follow the steps in Section 8.2 and 8.3 of the User Guide

Returning to a partially completed contract application

Provided you have saved the section you are working on, you can leave the applicatio
at any point and return to it later. To return to your application, log in to your

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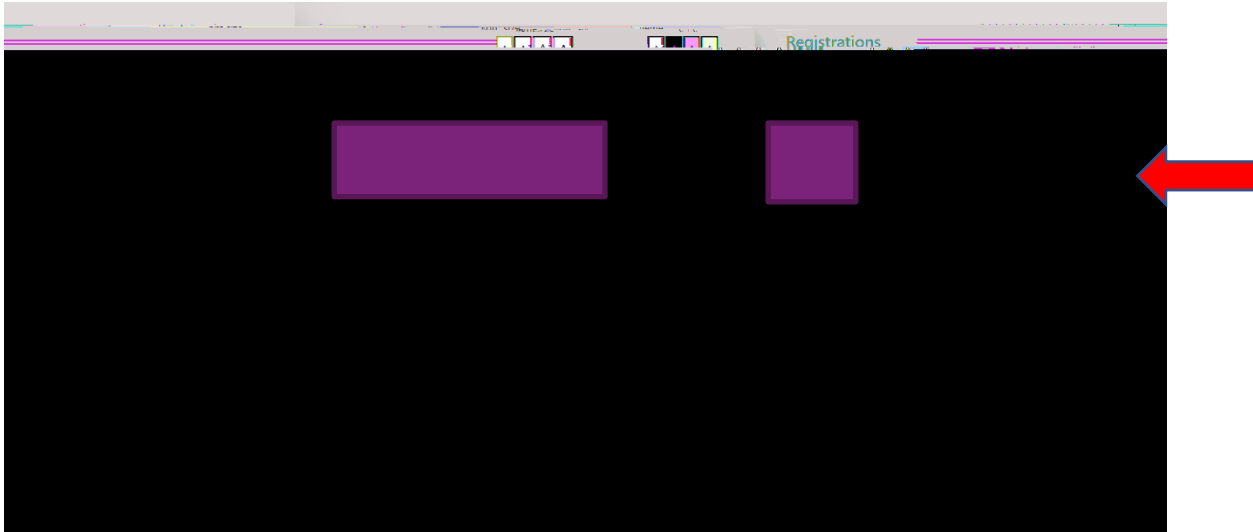Returning to a partially completed contract application

At the Registrations page you will see a list of all the registrations you have created.

Open the application you wish to resume, by clicking on the magnifying glass next to i

Returning to a partially completed contract application

If you wish to delete any unsubmitted registration you have created, you can do so by
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Questions during the contract application

Technical Support

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ƒ If something is preventing you from starting a registration

ƒ If something is preventing you from returning to a partially completed registration

ƒ If you have any other problem making CareMatch Portal work

You can get help by emailing marketintelligence@birmingham.gov.uk

In your email requesting technical help, please include the email address you are using to log in to CareMatch Portal and, if applicable, the Registration number of the contract application you are having problems with (you can find the number on your Registrations page)